

Orangeville Agricultural Society-Board of Directors Meeting-Monday October 27th, 2014

Location: Birch Room of the Orangeville Agricultural Society

In Attendance: Executive: Donna Henderson-President, James Orton-1st Vice President, Don Hawkins-2nd Vice President

Directors: Glenn Holmes, Lavern Trimble, Lucas Grit, John Rayburn, Linda Reed

Secretary: Krystal Martin **Manager:** Kate Laing **Treasurer:** Joy Trimble

Regrets: Allan Hill, Peter King, Gord Gallagher **Absent:** Ron Munro

Members: Keith McKibbin, Wes Thompson **Guests:**

		MOTIONS	FOLLOW-UP
Call to order	Meeting called to order at 7:00 pm by President Donna Henderson.	Motion by Don Hawkins that Donna Henderson is able to vote if necessary as there are only 7 Directors present at the start of the meeting. Seconded by Joy Trimble. All present agreed.	
Additions to the Agenda	Potential Naming of the Halls	Motion to accept the agenda with additions by James Orton, seconded by Don Hawkins-carried.	
Adoption of the Minutes		Motion to adopt the October minutes by Don Hawkins, seconded by James Orton-carried.	
Business Arising from Minutes	<ul style="list-style-type: none"> • Gord Gallagher, Trish Bus and the Ambassadors will attend the District #5 meeting on November 1. • The Town of Orangeville grant was submitted and we received our grant from DFA. 		The Partnership ad needs to be placed in the papers.
Correspondence	<ul style="list-style-type: none"> • None 		
Treasurer's Report	<ul style="list-style-type: none"> • The facility income is down and it will not meet the budget due to some client cancellations. • The Fair is almost complete but we are still waiting on a few payables. The estimate is that there will be a \$20,000 shortfall. • The loader payment should be done by January 2015. • It was noted on the Balance Sheet that the OAS is not in a good financial situation. Overdraft is being used as the operating account for too long. The suggestion is to go back to FCC and ask for another mortgage to cover overdraft and pay outstanding payables. The discussion was tabled until later in the meeting. 	Motion by Don Hawkins to adopt the Treasurer's Report, seconded by John Rayburn-carried.	
Secretary's Report	<ul style="list-style-type: none"> • The bus to the Royal Winter Fair will be \$18 and will be on November 12. It has been advertised in the local papers as well as in some local businesses. 	Motion by James Orton to cancel the bus if the OAS does not cover costs by November 5. Seconded by Don Hawkins-carried.	
Manager's Report	<ul style="list-style-type: none"> • There was an issue with a verbal agreement with a client regarding the additional ventilation installed in the Coverall. The verbal agreement of payment for the work was not passed along to the Board of the client. 		The Facility Manager to request a deposit of \$6000 for the client's spring event.

	<ul style="list-style-type: none"> • This is the first year where we can offer indoor and outdoor winter storage. The Coverall can be used for indoor storage and outside storage will be along the driveway near the demo pit area. No access will be granted once the item is on site and all items must be removed by April 1. Items will be towed if not removed when requested. • Three snow plow tenders were received. There was discussion on all three tenders. • The original signed document with Moyer regarding the Craig Pit was located. The work on the berm has begun. 	<p>Motion by John Rayburn to go ahead with advertising for winter storage. Seconded by Gord Archer-carried.</p> <p>Motion by Lavern Trimble to accept the lowest tender. Seconded by John Rayburn. Motion amended by Ross Millar to include that the successful bidder to report to the Property Committee-carried.</p>	
<p>Committee Reports</p>	<p>Lottery- nothing to report.</p> <p>Property-the plans for the link between the Coverall and Barn were revised and sent back to Burnside. The Burnside quote was approximately \$65,000. The quote from Landmark/Plumeville was approximately \$30,000 but had some exclusions in it. This project will be put on hold as there are not enough funds to support it at this time. The Facility is in need of two more table carts. The suggestion is to look into Endeman's for a quote as well as try to get a partnership for the carts.</p> <p>The Property Committee has had materials donated by Orangeville Building Supply to build 30 barricades. Once they are complete work will begin on the bleachers. The old lights were taken apart and taken for scrap. We received \$390. Including some other items taken to scrap earlier in the fall, a total of almost \$600 was received. A quote of \$1150 was received to level the front walkway.</p> <p>Partnership-nothing to report.</p> <p>Finance-there was much discussion on the financial situation of the OAS. The Fair is beginning the 2015 budget already \$20,000 in a deficit and we have in total \$95,000 worth of payables. The Facility cannot continue to cover the Fair shortfall. A loan will cover the debt but will not correct the problem. James Orton presented many suggestions on ways to cut costs including: reduce part-time staff hours, reduce salaries, layoffs from November-March, cut advertising, reduce mailings, have the President authorize any spending over \$100, increase</p>	<p>Motion by John Rayburn to go ahead with the sidewalk repair as soon as possible. Seconded by Gord Archer-carried.</p>	

	<p>rental rates, decrease hydro usage, allow naming rights to parts of the facility, corporate sponsors, close the building from December-March, sell off portions of the property, sell off shavings, include a silent auction as part of the AGM, have event sponsorship, print in house and add advertising to the prize books. James Orton suggests setting a \$20,000 target to attain ahead of the Fair and if the target is not met, then the Fair is cancelled. Many others also had great ideas including revamping the Fair, leasing land and looking at the Curling Club lease. A special meeting will be called for November 18 at 7pm to discuss the financial situation. Fair-nothing to report.</p>	<p>Motion by James Orton that the President investigate the selling of the Curling Club. Seconded by Don Hawkins-carried.</p>	
<p>Business</p>	<ul style="list-style-type: none"> • The requested changes were sent to the businesses requesting naming rights of the Exhibition and Agricultural Hall. There was much discussion on the offer and the details surrounding it. Donna Henderson expressed her disappointment on the signage on the west exterior of the Ag Hall. By agreeing to this partnership the OAS will be saving over \$800/month in our own tractor expenses. • If you can help with bleacher removal on the evening of November 15, please let the office know. Lavern Trimble noted that we all must be conscious of when the Facility Manager asks for help, as it is truly required. The Facility Manager thanked all who have taken time to step up and help. • Donna Henderson attended the Tri-Board meeting and had some great discussions with the Caledon and Grand Valley Fairboards. It seems as other organizations are experiencing similar issues with their Fairs. It will be our turn to host the meeting in 2015. • The Ambassador Committee will work on the parade float on November 10. Everyone is welcome to help. 	<p>Motion by Lavern Trimble that the OAS agrees to the submitted proposal upon addition of a cab to the tractor along with a longer reach to the loader. Seconded by James Orton-carried.</p>	
<p>Business Arising from the Executive Meeting</p>	<ul style="list-style-type: none"> • Discussion on the link to Barn and Coverall covered under Committee Reports • The Children's Christmas Fundraiser will be December 6, 1-5pm. Cost is \$35/child and each child will create crafts including a ceramic piece to give as gifts as well as watch a movie and use RC cars in the Ex Hall. We already have 4 children confirmed. • The AGM will be January 31. The timing was moved later in order to ensure the financials are available. This year we will have a silent auction to help offset 		

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	the cost of the meeting. Start thinking of what you would like to donate. There was discussion on whether to offer alcohol and who the guest speaker should be.		
Adjournment	Meeting adjourned @9:30pm.		
Next Meeting	Monday December 1st @7:00pm Executive- November 18th @4:30pm.		

President: _____

Secretary: *Krystal Martin October 28, 2014.*